# **Written Case Study**

Associate Division: 1<sup>st</sup> place, New England Institute of Technology (team listed above)

# **Extemporaneous Speech Competition**

Associate Division: 3<sup>rd</sup> place, Armanis Damian

Undergrad Division: 1st place, Andrew Geremia; 3rd place, Shawn Ready

### **Knowledge Bowl**

Associate Division: 2<sup>nd</sup> place, Zachary Chahed Undergrad Division: 3<sup>rd</sup> place, Liam Collins

## **Business Pitch**

Associate Division: 2<sup>nd</sup> place, Zachary Chahed Undergrad Division: 3<sup>rd</sup> place, Liam Collins

The National Outstanding Student Award recognizes the hard work, growth, and development of SAM Collegiate Members over the course of the year. It is one of the highest honors an individual student can earn. Congratulations to Shelby Perry (Masters in Public Health) who was selected for her academic performance, excellence in research, and commitment to fight human trafficking. Shelby, along with NEIT Business Management Associate Professor, Hank Johnson, presented *Managing Training for Healthcare Professionals and First Responders to Combat Human Trafficking*. This was Shelby's fourth professional conference sharing her research work. Shelby was also recognized for her leadership of the SAM Club Chapter at NEIT which was established in 2017.

#### Other conference awards included:

## **Regional Outstanding Student**

Shelby Perry Shawn Ready Jennifer Carpenter

## **Campus Chapter Performance Program (Small Chapter Division)**

2<sup>nd</sup> Place: New England Institute of Technology

"Other conference participants have asked us why New England Tech has been so consistently successful in the Business Skills Championship," stated Christine Stevens, Department Chair, Business Management program." Our experiential learning approach allows students to practice real-world skills throughout their program, not just when they're working at an internship. They're prepared to tackle a challenging case and present it with confidence, as well as being willing to take part in every SAM event."

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#### About the Society for Advancement of Management

The Society for Advancement of Management (SAM) is the world's oldest management society, formed in 1912 to provide a place for discussion and promotion of Frederick Winslow Taylor's principles of scientific management. A non-profit organization run and advanced by hundreds of